DORS/CLUC 2017

FOSS as a Business

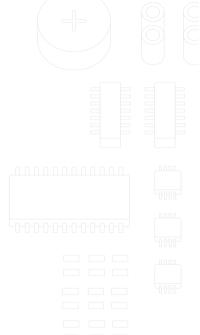
Davor Popović · Hrvoje Varga





About the Presenters

- Davor Popović
- Hrvoje Varga





About this presentation

- About Sartura
- FOSS
- Internal Open Source technologies
 - OpenWrt
 - The ultimate Open Source development environment

















Sartura

- Sartura the name comes from Latin and translates as a patch
- Gathering Linux enthusiasts and Open Source supporters
- Delivering high-quality and safe software solutions





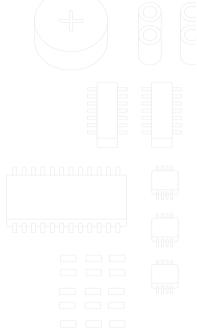






Services

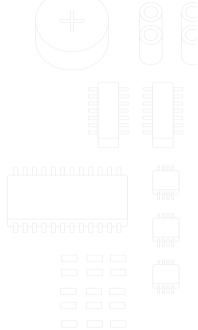
- Development
- Integration
- Consulting
- Training





Industries

- Embedded Device Manufacturers
- Telecom
- Semiconductor Manufacturers
- Open Source





Multidisciplinary approach

- Increasing popularity of Linux in all aspects of industrial operations
 - Growing need for multidisciplinary engineers
 - · Software, system, front-end, DevOps, integration and testing
 - Experience in all areas of embedded software development



Customer and employee satisfaction

- Flexible work hours
- Work from office (Zagreb, Osijek, Rijeka) or remotely
- Pleasant work environment
- Self-improvement communication, leadership and foreign language skills
- Best-practice internal organizational processes





















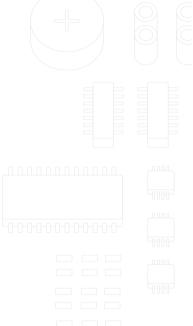
Competitive advantages

- Continuous reinvestment of profit in the business and steady growth
- Long-term experience in Open Source projects
- Face-to-face meetings with prpl Foundation
- Knowledge about the Open Source community and its principles
- Active participation in a large number of various projects
- Frequent business travel and participation on international conferences such as OpenWrt Summit, Embedded World and Mobile World Congress



About

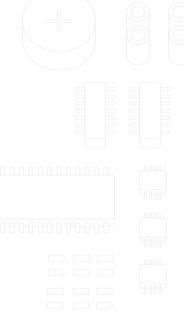
- FOSS Free and Open Source Software
- Open licenses
- o Right to use, copy, modify & redistribute
- Access to source





Benefits

- Decreasing costs
- Increasing stability and security
- Access to source





Strengths

- Low-level OpenWrt and Linux functionalities
 - Development and support surrounding the entire ecosystem
- Programming, Linux system integration, expert consulting services and
- Developers and supporters of different Open Source tools
- Focus on OpenWrt GNU/Linux distribution and the broader ecosystem
- Web Uls, testing, documentation, marketing collateral

























- Our team consist of Linux enthusiasts specialized in:
 - Back-end C and Go Linux developers
 - Embedded Linux administrators and Firmware engineers
 - · Front-end developers specialized in JavaScript, CSS and HTML





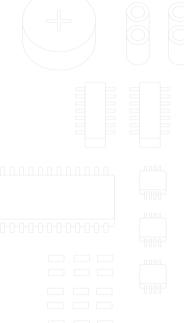






Internal development environment

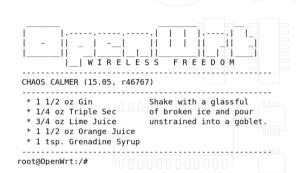
- Based on Linux
 - · Emphasis on Arch and Gentoo
- Programming languages (C, C++, Go, etc.)
- Scripting languages (Python, Lua)
- Containerization technologies (Docker, LXC)





OpenWrt

- Open Source firmware for embedded devices
- Highly customizable and powerful variant of Linux for routers
- Sartura active contributors to Open Source projects such as OpenWrt
 - Close collaboration with partners and Open Source community





OpenWrt advantages

- Free Linux distribution
- Freeing users and customers from vendor lock-up and sellers' configuration
- The ability to customize devices with packages for different purposes
- The possibility to program applications without building an entire firmware
- Adaptability to client's needs and to companies' expansion and growth



- Small and modular design
- Easy device management
- Pre-assembled images at disposal
- Impressive package support
 - Availability of more than 3,500 packages











The ultimate Open Source development environment

- Some of our team members in Osijek are very active in writing blogs about
 Open Source technologies
- The ultimate Open Source development environment



• All information for setting up a personal development work environment at Sartura

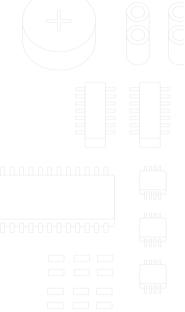
Specifications	Explanation	C			
Step-by-step format	a prior knowledge about GNU/Linux is not required				
Thoroughness	from a computer with no installed operating system to a system fully adaptable to software development needs				
Well-equipped	exclusively with Open Source technologies				
Open Source	a constant development				
Experience	my personal and work experience at Sartura (learning from mistakes)				



Positives

- Quality
- o Customizable, flexible
- Interoperability
- Community
- Free trial
- No vendor lockdown

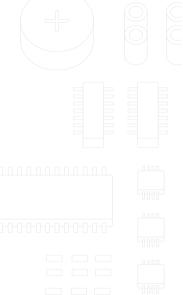




Negatives

- Dealing with proprietary software
- Hidden costs
- Learning curve
- Not user-friendly
- Risk of abandonment







Jobs at Sartura

- We are interested in prospects with experience in:
 - Programming languages (C, C ++, GoLang)
 - Scripting languages (bash, Python)
 - Frontend technologies (Vue.js framework, SASS, HTML)

















- Advantage will be given to prospects who:
 - Use system version control tools (Git)
 - Have published projects on any of several Git services
 - Work in Arch or Gentoo distribution
 - Have experience with any of the technologies mentioned previously



- Interested prospects are invited to apply for co-tutoring or to work in a professional team on the following positions:
 - C developer
 - Embedded Linux Administrator
 - Front-end developer
 - Go developer

requests should be sent to posao@sartura.hr





FOSS as a Business

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